

Terry L. Brock



Terry Brock is an internationally recognized speaker and trainer in the areas of marketing & technology. He has spoken for many groups around the world about leveraging technology for marketing and productivity and to enhance business relationships.

He is a regular monthly columnist for *The Wholesaler* magazine, *The Representor* and *Agency Sales*. He is also a syndicated columnist with Business Journals across the United States where his column, *Succeeding Today*, is read by business owners and salepeople across America.

Terry is active as a professional speaker and marketing coach. He has taught people from organizations such as Marriott Corporation, WIT, Avon Products, Michelin Tires, Caterpillar, National Education Association, and many others. He holds a Bachelor of Science degree in Communications. His Master of Business Administration in Marketing is from Georgia State University. Terry has earned the designation of Certified Speaking Professional from the National Speakers Association. This past year he was inducted into the prestigious Hall of Fame for professional speaking also being given the CPAE (Council of Peers Award of Excellence) for lifetime achievement as a professional speaker.

Terry has presented and done business in the following countries: Canada, Mexico, England, Australia, Russia, Ireland, Belgium, China, Holland, France, Norway, Japan, Thailand, Argentina, Indonesia, Nigeria, Estonia, The Czech Republic, Singapore, Bermuda, Malaysia, United Arab Emirates, and *even Texas!*

Terry has taught martial arts, worked in radio, newspapers, is studying the Russian and Japanese languages and rides a unicycle. In his spare time, he still finds it possible to work on computers almost 24 hours each day!

In this work, Terry shares his concepts about R-Commerce, The Relationships of Business, and how you can establish, build and enhance relationships for your business and personal life by leveraging technology and embracing time-honored principles.